

## Pets and Products Market Potential

Anchorage Plaza- Phase Three 12910 Factory Ln, Louisville, Kentucky, 40245 Ring: 1 mile radius Prepared by Charlotte Hollkamp

Latitude: 38.28821 Longitude: -85.51154

Demographic Summary		2018	202
Population		4,280	4,60
Population 18+		3,116	3,35
Households		1,858	2,00
Median Household Income		\$100,529	\$105,67
	Expected Number of		
Product/Consumer Behavior	Households	Percent	MP
HH owns any pet	1,048	56.4%	10
HH owns any bird	40	2.2%	10
HH owns any cat	382	20.6%	8
HH owns any dog	824	44.3%	10
HH owns 1 cat	230	12.4%	10
HH owns 2+ cats	152	8.2%	7
HH owns 1 dog	474	25.5%	10
HH owns 2+ dogs	350	18.8%	1:
HH used canned/wet cat food in last 6 months	223	12.0%	9
HH used packaged dry cat food in last 6 months	362	19.5%	
HH used cat treats in last 6 months	237	12.8%	
HH used cat litter in last 6 months	332	17.9%	
HH used canned/wet dog food in last 6 months	291	15.7%	
HH used packaged dry dog food in last 6 months	787	42.4%	1
HH used dog biscuits/treats in last 6 months	638	34.3%	1
HH used flea/tick/parasite product for cat/dog	684	36.8%	
HH Bought pet food from any pet specialty store/12 mo	457	24.6%	1
HH Bought pet food in last 12 months: from discount store	120	6.5%	
HH Bought pet food in last 12 months: from grocery store	472	25.4%	
HH Bought pet food in last 12 months: from PETCO	173	9.3%	1
HH Bought pet food in last 12 months: from PetSmart	274	14.7%	1
HH Bought pet food in last 12 months: from wholesale club	120	6.5%	1
HH Bought pet food in last 12 months: from vet	80	4.3%	
HH Bought flea control product from vet in last 12 mo	244	13.1%	1
HH member took pet to vet in last 12 months: 1 time	253	13.6%	1
HH member took pet to vet in last 12 months: 2 times	244	13.1%	1
HH member took pet to vet in last 12 months: 3 times	109	5.9%	1
HH member took pet to vet in last 12 months: 4 times	90	4.8%	1
HH member took pet to vet in last 12 months: 5+ times	121	6.5%	1
HH used professional pet service in last 12 months	368	19.8%	1
HH used professional pet service 3+ times last 12	243	13.1%	1
HH used professional pet service: boarding/kennel	116	6.2%	1
HH used professional pet service: grooming	286	15.4%	1
	200	13.77	1

**Data Note:** An MPI (Market Potential Index) measures the relative likelihood of households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

**Source:** These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by GfK MRI in a nationally representative survey of U.S. households. Esri forecasts for 2018 and 2023.

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## Pets and Products Market Potential

Anchorage Plaza- Phase Three 12910 Factory Ln, Louisville, Kentucky, 40245 Ring: 3 mile radius Prepared by Charlotte Hollkamp

Latitude: 38.28821 Longitude: -85.51154

Demographic Summary		2018	20
Population		45,553	48,0
Population 18+		33,931	36,1
Households		17,438	18,4
Median Household Income		\$88,482	\$96,2
	Expected Number of		
Product/Consumer Behavior	Households	Percent	M
HH owns any pet	10,116	58.0%	1
HH owns any bird	378	2.2%	1
HH owns any cat	3,774	21.6%	
HH owns any dog	7,935	45.5%	:
HH owns 1 cat	2,100	12.0%	
HH owns 2+ cats	1,673	9.6%	
HH owns 1 dog	4,773	27.4%	:
HH owns 2+ dogs	3,162	18.1%	:
HH used canned/wet cat food in last 6 months	2,239	12.8%	
HH used packaged dry cat food in last 6 months	3,598	20.6%	
HH used cat treats in last 6 months	2,262	13.0%	
HH used cat litter in last 6 months	3,388	19.4%	
HH used canned/wet dog food in last 6 months	2,853	16.4%	
HH used packaged dry dog food in last 6 months	7,608	43.6%	
HH used dog biscuits/treats in last 6 months	6,301	36.1%	
HH used flea/tick/parasite product for cat/dog	6,719	38.5%	
HH Bought pet food from any pet specialty store/12 mo	4,562	26.2%	
HH Bought pet food in last 12 months: from discount store	1,197	6.9%	
HH Bought pet food in last 12 months: from grocery store	4,634	26.6%	
HH Bought pet food in last 12 months: from PETCO	1,877	10.8%	
HH Bought pet food in last 12 months: from PetSmart	2,656	15.2%	
HH Bought pet food in last 12 months: from wholesale club	1,224	7.0%	
HH Bought pet food in last 12 months: from vet	1,029	5.9%	
HH Bought flea control product from vet in last 12 mo	2,556	14.7%	
HH member took pet to vet in last 12 months: 1 time	2,518	14.4%	
HH member took pet to vet in last 12 months: 2 times	2,289	13.1%	
HH member took pet to vet in last 12 months: 3 times	1,087	6.2%	:
HH member took pet to vet in last 12 months: 4 times	806	4.6%	
HH member took pet to vet in last 12 months: 5+ times	1,283	7.4%	
HH used professional pet service in last 12 months	3,731	21.4%	
HH used professional pet service 3+ times last 12	2,362	13.5%	
HH used professional pet service: boarding/kennel	1,049	6.0%	
HH used professional pet service: grooming	2,873	16.5%	
HH has pet insurance	870	5.0%	

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## Pets and Products Market Potential

Anchorage Plaza- Phase Three 12910 Factory Ln, Louisville, Kentucky, 40245 Ring: 5 mile radius Prepared by Charlotte Hollkamp

Latitude: 38.28821 Longitude: -85.51154

Demographic Summary		2018	20
Population		121,103	128,0
Population 18+		92,474	98,6
Households		47,790	50,4
Median Household Income		\$87,476	\$95,4
	Expected Number of		
Product/Consumer Behavior	Households	Percent	M
HH owns any pet	27,783	58.1%	1
HH owns any bird	993	2.1%	
HH owns any cat	10,990	23.0%	
HH owns any dog	21,380	44.7%	
HH owns 1 cat	5,989	12.5%	:
HH owns 2+ cats	4,997	10.5%	
HH owns 1 dog	13,164	27.5%	:
HH owns 2+ dogs	8,217	17.2%	
HH used canned/wet cat food in last 6 months	6,434	13.5%	
HH used packaged dry cat food in last 6 months	10,486	21.9%	
HH used cat treats in last 6 months	6,492	13.6%	
HH used cat litter in last 6 months	9,837	20.6%	
HH used canned/wet dog food in last 6 months	7,590	15.9%	
HH used packaged dry dog food in last 6 months	20,603	43.1%	
HH used dog biscuits/treats in last 6 months	17,066	35.7%	
HH used flea/tick/parasite product for cat/dog	18,686	39.1%	
HH Bought pet food from any pet specialty store/12 mo	12,468	26.1%	
HH Bought pet food in last 12 months: from discount store	3,271	6.8%	
HH Bought pet food in last 12 months: from grocery store	12,799	26.8%	
HH Bought pet food in last 12 months: from PETCO	5,197	10.9%	
HH Bought pet food in last 12 months: from PetSmart	6,958	14.6%	
HH Bought pet food in last 12 months: from wholesale club	3,117	6.5%	
HH Bought pet food in last 12 months: from vet	2,904	6.1%	
HH Bought flea control product from vet in last 12 mo	7,139	14.9%	
HH member took pet to vet in last 12 months: 1 time	6,887	14.4%	
HH member took pet to vet in last 12 months: 2 times	6,231	13.0%	
HH member took pet to vet in last 12 months: 3 times	3,071	6.4%	
HH member took pet to vet in last 12 months: 4 times	2,167	4.5%	
HH member took pet to vet in last 12 months: 5+ times	3,561	7.5%	
HH used professional pet service in last 12 months	10,193	21.3%	
HH used professional pet service 3+ times last 12	6,373	13.3%	
HH used professional pet service: boarding/kennel	2,954	6.2%	
HH used professional pet service: grooming	7,872	16.5%	
HH has pet insurance	2,237	4.7%	

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