

## Executive Summary



## **OFFERING SUMMARY**

Sale Price: \$550,000

Lot Size: 0.76 Acres

Zoning: General Commercial

Market: Eastern Shore of

Maryland

Submarket: Salisbury, MD

Price / SF: \$16.61

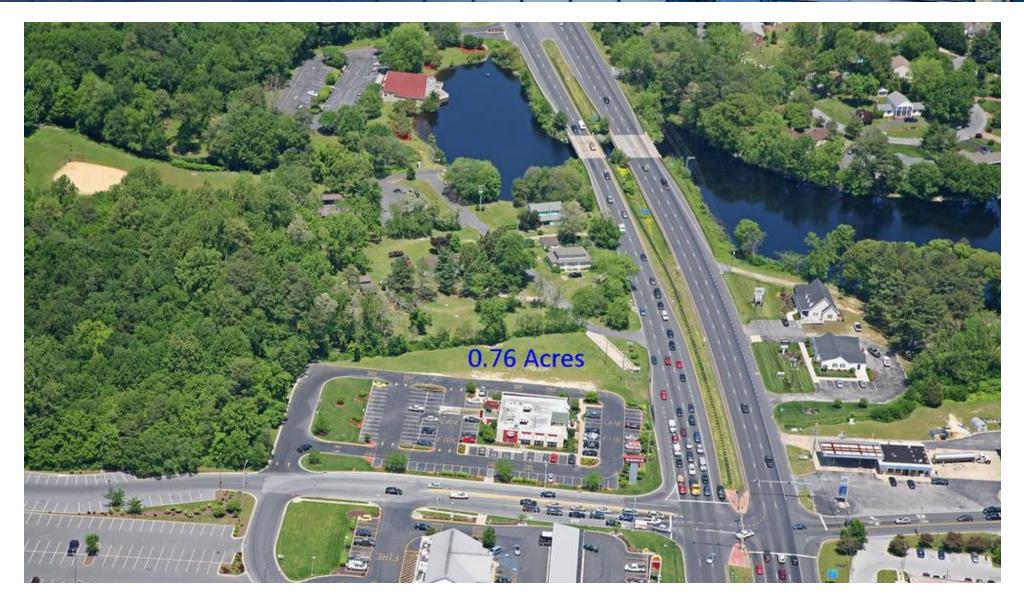
## **PROPERTY OVERVIEW**

Lot 2B- .76 acres zoned General Commercial located on Route 13 (North Salisbury Blvd) just north of the Chili's Restaurant.Great location and visibility. Traffic count of over 44,000 cars per day. Also available for ground lease.

## PROPERTY HIGHLIGHTS

- .76 acres zoned General Commercial
- Located just North of the Chili's Restaurant
- Great Location and Visibility
- Traffic Count 44,000+ cars per day
- Also Available for Ground Lease

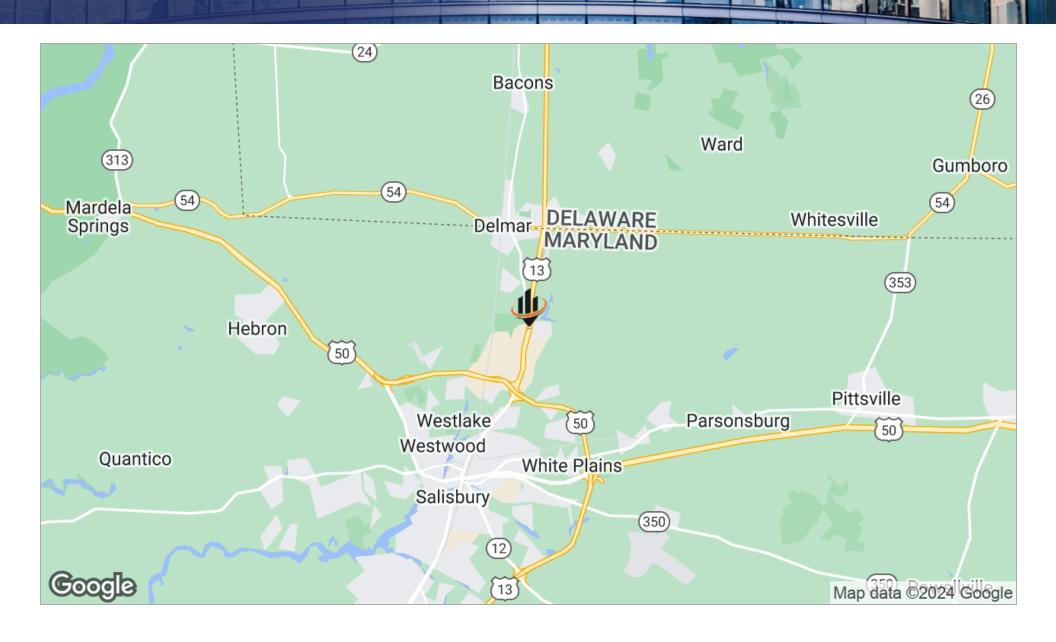
## Additional Photos



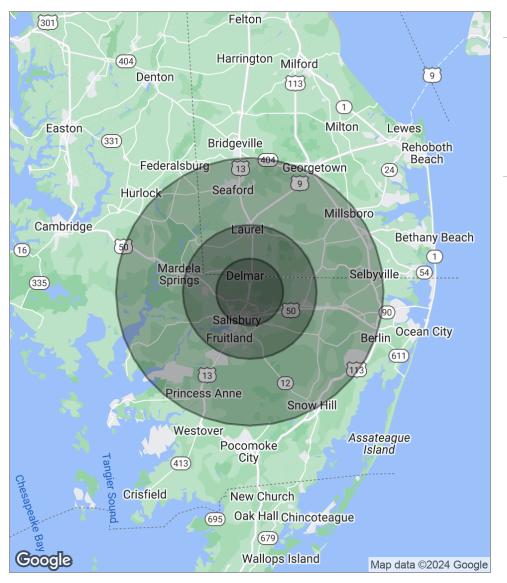
## Aerial Map



## Location Maps



## Demographics Map



POPULATION	5 MILES	10 MILES	20 MILES
Total population	46,305	118,564	210,228
Median age	35.0	34.9	36.7
Median age (male)	32.7	33.5	35.2
Median age (Female)	36.6	35.9	37.8
HOUSEHOLDS & INCOME	5 MILES	10 MILES	20 MILES
HOUSEHOLDS & INCOME  Total households	<b>5 MILES</b> 17,886	<b>10 MILES</b> 44,409	<b>20 MILES</b> 77,988
Total households	17,886	44,409	77,988

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census

## Advisor Bio & Contact 1

## **TONNEY INSLEY**

Senior Advisor



206 E. Main Street Salisbury, MD 21801 T 410.543.2491 C 703.969.8825 tonney.insley@svn.com MD #653457

### PROFESSIONAL BACKGROUND

Born in Salisbury, MD the oldest of two kids, I was an athlete all through my life into college. I attended Gettysburg College and majored in English. After graduating, I spent 15 years in Washington, DC working as a marketing professional.

As a Senior Advisor with SVN-Miller Commercial Real Estate, it's my job to drive demand for my client's real estate assets and maximize their overall value. I bring an innate willingness to provide an extraordinary level of service to all my assignments and capitalize on the combined strength of the SVN-Miller Brand and my local industry expertise as a member of my clients' team.

I deal in Trust. I do so by building a strong understanding of my client's requirements and establishing a clear plan to achieve their goals. I offer all clients a property analysis based on recent comparable data and market intelligence.

Ultimately, my client's goals are mine and if they win, we all win.

MY CORF VALUES

CLIENT DRIVEN - The needs of my clients always come first.

LEADERSHIP - I am an industry expert part of a leading brokerage dedicated to providing world class real estate solutions while demonstrating civic leadership and contributing to my community.

INTEGRITY - I consistently build trust between my company, my clients and my industry peers. I am ethical and dedicated to the highest standard on all levels within my industry.

EXPERTISE - I have a strong local market experience and industry knowledge.

NETWORK - My network of meaningful relationships is what drives my business success as well as the regional and national brand of SVN.

TEAMWORK - I am a collaborative advisor willing to work with the entire brokerage community to achieve results.

## **EDUCATION**

Gettysburg College

# Advisor Bio & Contact 2

## BRENT C. MILLER, CCIM, CPM

**Executive Managing Director** 



206 E. Main Street Salisbury, MD 21801 T 410.749.7600 C 410.251.3540 brent.miller@svn.com

### PROFESSIONAL BACKGROUND

Brent C. Miller, CCIM, CPM, serves as Managing Director and Senior Advisor for SVN | Miller Commercial Real Estate. Miller is a licensed Real Estate Broker in Maryland, Delaware and Virginia. SVN | Miller has offices in Salisbury, Bethesda and Easton Maryland; Onley, Virginia and Seaford Delaware. Miller specializes in the sale, leasing, and management of retail, office, and industrial properties. His primary market area is the Delmarya Peninsula, Chesapeake Bay east to the Atlantic Ocean. With more than 30+ years of commercial real estate experience, Miller has closed more than 750 transactions. In 2012, SVN - Miller Commercial Real Estate received the Firm of the Year Award [http://svnmiller.com/ ranks within the top 5 offices out of 200 SVN offices worldwide. In 2016, SVN-Miller the Firm of the Year Award thru SVN International [http://svnmiller.com/miller-commercial-real-estate-receives-svn-2016-firm-of-the-year-award]. In 2017, the Salisbury Area Chamber of Commerce named SVN-Miller Business of the Year [http://svnmiller.com/svnmiller-commercial-real-estate-named-medium-business-of-the-year) and the Coastal Association of Realtors awarded Miller the Outstanding Commercial Realtor Award [https://svnmiller.com/brent-miller-receives-outstandingcommercial-realtor-award). In 2017, Miller was awarded National Commercial Awards by the National Association of Realtors [https://svnmiller.com/brent-miller-receives-national-recognition-from-nar]. Brent Miller is a member of the Greater Salisbury Committee and Wicomico County Rotary Club. Miller serves on the Board of Directors for Hebron Saving Bank and is also a member of the Advisory Board of Directors for SVN International. Miller holds the prestigious Certified Commercial Investment Member designation (CCIM), is a Certified Property Manager (CPM), and is also actively involved with the International Council of Shopping Centers (ICSC). Miller also is a Principal of a private equity fund that invests in commercial real estate.

## **MEMBERSHIPS & AFFILIATIONS**

Commercial Investment Real Estate Institute (CCIM)
Institute of Real Estate Management (CPM)
Accredited Management Organization (AMO)
National, Maryland, Coastal and Sussex County Association of Realtors