## Two Tenant Retail | Hutchinson, MN

TWO UNIT PORTFOLIO

SHADOW ANCHORED BY





Offering Memorandum



## PROPERTY INFORMATION



### **Property Overview**



### **Executive Summary**





#### **Property Overview**

Brisky Net Lease is pleased to offer this two-tenant retail property in this growing Minnesota community. This like new building has a great lineup of national tenants with Harbor Freight and Five Below. Both tenants have newer leases, corporate guarantees, 10% rent bumps every 5 years and limited landlord responsibilities. Located along a main retail corridor with great access and visibility along MN-15, the main north / south thoroughfare in town. This property is part of a larger retail complex that is anchored by traffic-generating national retailers including Target, Aldi, PetSmart and Ashley.

Hutchinson is the largest city in McLeod County, is about 60 miles west of the Twin Cities, and serves as a retail hub for the surrounding communities. According to CoStar, the Hutchinson retail market is nearly at capacity, with just 1.0% of inventory being vacant.

Founded in 2002, Five Below offers a wide variety of trendy, fun, and unique products, all priced at \$5 or below. The company has over 1,360 stores and is growing quickly. Harbor Freight is a well-known American retail company that specializes in offering a wide range of affordable tools, equipment, and accessories. Harbor Freight has over 1,000 stores and was one of the fastest-growing retailers in 2022.

### **Property Highlights**

- Great Access and Visibility Along MN-15, the Main North / South Thoroughfare
- Newer 10-Year Leases with Two Strong National Tenants
- Part of a Larger Retail Complex Anchored by Traffic-generating National Retailers Including Target, Walmart, Aldi & PetSmart
- Strong Demographics & Growing Population
- Bonus Rent from Verizon Cell Tower
- 10% Rent Bumps Every 5 Years

## **Complete Highlights**





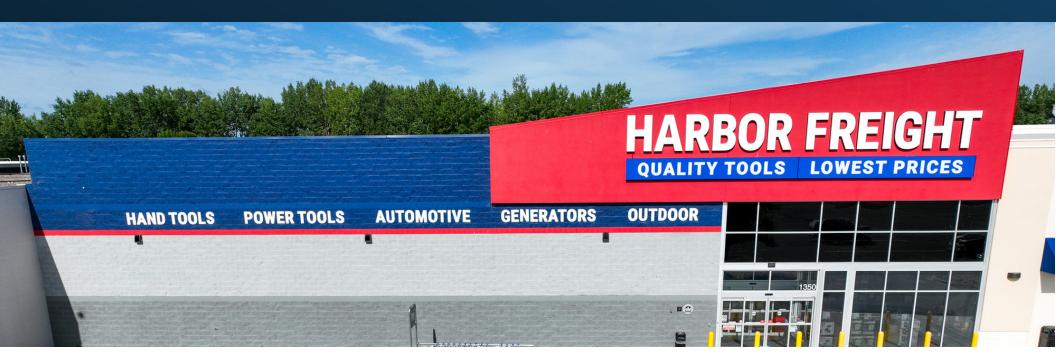
### **Location Information**

Building Name	Two Tenant Retail   Hutchinson, MN
Street Address	1350 Highway 15 South
City, State, Zip	Hutchinson, MN 55350
County	McLeod
Market	Other Market Areas
Road Type	Highway
Nearest Highway	Hwy 15
Traffic Count	11.2K+ VPD - Hwy 15

### **Building Information**

NOI	\$238,228.00
Cap Rate	7.5%
Occupancy %	100.0%
Tenancy	Multiple
Number of Floors	1
Year Built	2009
Year Last Renovated	2023
Construction Status	Existing
Free Standing	No
Number of Buildings	1
Parking Stalls	124

## **Tenant Summary - Harbor Freight**



#### **Overview**

Tenant	Harbor Freight Tools USA, Inc.
Guarantor	Corporate Lease
Square Feet	15,000 SF
Year Built	2009 / 2022
Annual Rent	\$105,000
LL Responsibilities	Structural, Roof, Slab, and Capital Replacements
Rent Commencement	4/5/2022
Lease Expiration	4/30/2032
Options	Three 5-Year
Rent Bumps	10% Every 5 Years

### **About Harbor Freight**

Harbor Freight is a well-known American retail company that specializes in offering a wide range of affordable tools, equipment, and accessories. They achieve this by sourcing products directly from manufacturers and selling them under their own brand name, reducing the cost of intermediaries and passing on the savings to the consumers.

Founded in 1977 by Eric Smidt, the company's headquarters are located in Calabasas, California. Over the years, Harbor Freight has grown exponentially and expanded its operations to over 1,000 stores across the United States. Their stores are strategically located in urban centers and smaller towns alike, making their products accessible to a broad customer base. Additionally, the company has a significant online presence, allowing customers to conveniently browse and purchase their products from the comfort of their homes.

### **Tenant Summary - Five Below**



#### **Overview**

Tenant	Five Below, Inc.
Guarantor	Corporate Lease
Square Feet	10,027 SF
Year Built	2009 / 2023
Annual Rent	\$140,378
LL Responsibilities	Roof, gutters, down spouts, doors, floor slab, exterior walls, foundation, footings, all structural, utility lines.
Rent Commencement	7/10/2023
Lease Expiration	1/31/2033
Options	Three 5-Year
Rent Bumps	10% Every 5 Years

### **About Five Below**

Founded in 2002, Five Below is a leading high-growth value retailer offering trend-right, high-quality products catering to teens, pre-teens, and value-conscious shoppers. The concept behind Five Below is to offer a wide variety of trendy, fun, and unique products, all priced at \$5 or below. This approach allows the company to capture the attention of younger demographics seeking affordable and exciting items.

The company remains committed to expanding its store base and enhancing the in-store experience to boost its customer base. Exiting the first quarter of fiscal 2023, the company had 1,367 stores, reflecting an increase of 142 stores. Five Below remains on track to open more than 200 new stores and convert 400 stores to the new Five Beyond format in fiscal 2023.

## **Aerial Map**



# LOCATION INFORMATION

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### **Community Profile**

### **About Hutchinson, MN**

The city of Hutchinson refers to itself as Minnesota's Hometown because they say you'll feel at ease and at home in Hutch. The Hutchinson Area Chamber of Commerce and Tourism has been promoting "Much in Hutch" to highlight all this hometown community has to offer, from arts and entertainment to recreation, sporting and dining. Hutchinson was established over 150 years ago by the Hutchinson Brothers and is conveniently located with easy highway access to larger markets such as the Twin Cities & St. Cloud.

As the largest city in McLeod County, Hutchinson serves as a retail hub for the surrounding communities. Hutchinson has strong demographics and has had consistent population growth in every census since the 40s. Major retailers in Hutchinson include Best Buy, Target, Walmart, Menards, Walgreens, PetSmart and Slumberland Furniture. Harbor Freight and Five Below are positive additions to the main retail corridor.

By far the primary job sector within the city is manufacturing, with roughly a third of the labor force employed in manufacturing. 3M is the largest employer with over 1,600 employees, other manufacturing employers include Hutchinson Technology, Uponor and the Goebel Fixture Co.

Hutchinson also is home to a campus of Ridgewater College, the Luce Line State Trail and host to several annual events including the Hutchinson Jaycee Water Carnival, the McLeod County Fair, the Hutchinson Arts & Crafts Festival and Taste of Hutchinson.



## Retailer Map

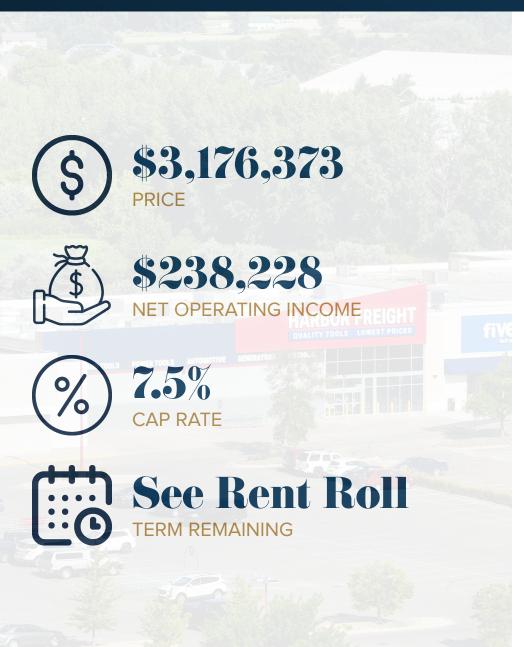


## FINANCIAL ANALYSIS

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## Offering Summary



Address:	1350 Highway 15 South Hutchinson, MN 55350
Lease Type:	NN
Tenant:	Harbor Freight & Five Below
Tenant Type:	Retail
Commencement:	See Rent Roll
Expiration Date:	See Rent Roll
Options:	Three 5-Year
Increases:	10% Every 5 Years
LL Responsibilities:	Roof & Structure - Tenants Pay Cam
Guaranty:	Corporate Leases

### Rent Roll

Tenant Name	Unit Size (SF)	Lease Start	Lease End	<b>Annual Rent</b>	Price Per SF/YR	Rent Bumps	<b>Options</b>
Harbor Freight*	15,000	4/5/2022	4/30/2032	\$105,000	\$7.00	10% Every 5 Yrs	Three 5-Yr
Five Below**	10,027	7/10/2023	1/31/2033	\$140,378	\$14.00	10% Every 5 Yrs	Three 5-Yr
Verizon (Cell Tower)		11/1/2019	10/31/2024	\$1,200		5% Every Option	Four 5-Yr
Totals/Averages	25,027			\$246,578			

<sup>\*</sup>Early Termination Option - Tenant's Notice shall be due on or before October 31, 2027. If Tenant so elects, the Early Termination Date shall be April 30, 2028. Tenant shall pay to Landlord a termination fee in the amount of \$150,000.00.

<sup>\*\*</sup>Early Termination Option - If Gross sales are less than \$1,900,000 for the period beginning on the 49th full calendar month of the initial Term and expiring at the expiration of the 60th full calendar month then Tenant, upon written notice to Landlord given no later than 30 days after the expiration of the Sales Measuring Period may terminate. Tenant shall pay to Landlord a termination fee in the amount of \$165,000.00.

## **Income & Expenses**

Income Summary	Two Tenant Retail   Hutchinson, MN		
Rent - All Tenants	\$246,578		
Harbor Freight - CAM	\$18,450		
Harbor Freight - Tax	\$30,937		
Harbor Freight - Insurance	\$6,600		
Five Below - CAM	\$8,820		
Five Below - Tax	\$20,676		
Five Below - Insurance	\$3,917		
Vacancy Cost	\$0		
Gross Income	\$335,978		
Expenses Summary	Two Tenant Retail   Hutchinson, MN		
CAM	\$25,385		
Taxes	\$51,492		
Insurance	\$14,154		
Management - 2%	\$6,719		
Operating Expenses	\$97,750		

\$238,228

Net Operating Income

## DEMOGRAPHICS



## **Demographics**



### **Population**

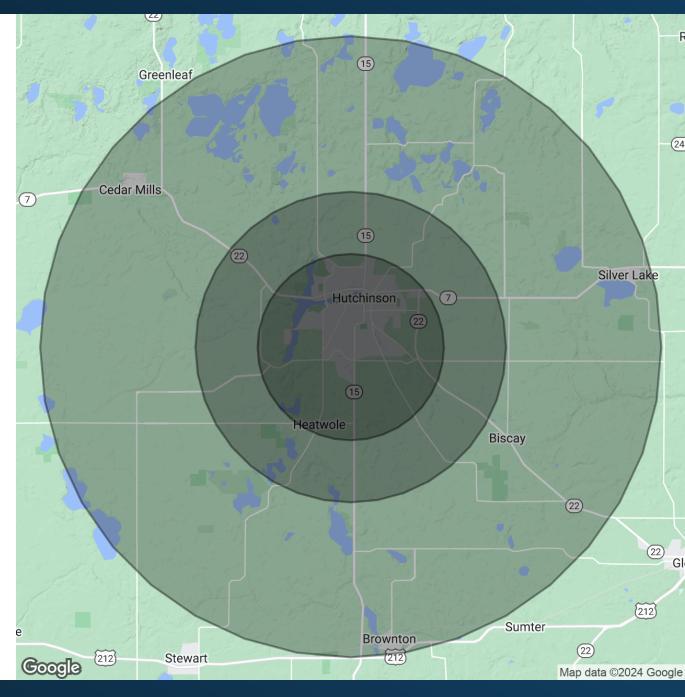
**3 Miles**13,615

5 Miles
10 Miles
21,259



**Average Household Income** 

**3 Miles 5 Miles 10 Miles** \$74,243 \$75,596 \$76,082



### Contact



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