

162 CHAPIN STREET BINGHAMTON, NY

162 CHAPIN STREET, BINGHAMTON, NY 13905





SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

TABLE OF CONTENTS

CONTENTS

| PROPERTY INFORMATION | 3 |
|----------------------|----|
| LOCATION INFORMATION | 8 |
| FINANCIAL ANALYSIS | 12 |
| ADVISOR BIOS | 17 |

CONFIDENTIALITY & DISCLAIMER

All materials and information received or derived from Warren Real Estate its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Warren Real Estate its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Warren Real Estate will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

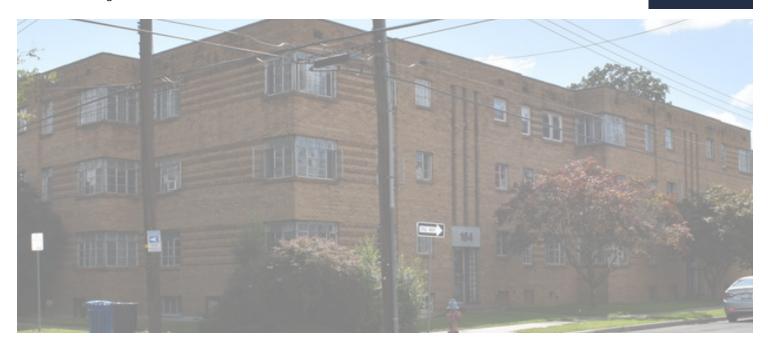
Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Warren Real Estate makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Warren Real Estate does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Warren Real Estate in compliance with all applicable fair housing and equal opportunity laws.



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com



PROPERTY INFORMATION





SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

EXECUTIVE SUMMARY





OFFERING SUMMARY

Sale Price: \$615,000

Number Of Units: 20

Cap Rate: 10.17%

NOI: \$62,528

Lot Size: 0.36 Acres

Year Built: 1975

Building Size: 14,052 SF

Zoning: Residential Multi Unit

Dwelling

Market: Binghamton Housing

Submarket: Binghamton Student

Housing

Price / SF: \$43.77

PROPERTY OVERVIEW

20 Units in one complex. This complex sits on the corner of Chapin and North Street. One block from Main Street. Walking distance to Historic Downtown Binghamton's Restaurants, Shops, Nightclubs and amenities. Near the SUNY Bus line. Centrally located. This is a solid brick building. Large parking lot. This is also a great value add opportunity.

PROPERTY HIGHLIGHTS

- 20 Units.
- 95% Occupancy.
- · Large Parking Lot.
- · Solid Brick Building.
- · Walking distance to SUNY Bus line.
- Walking distance to Historic Downtown Binghamton's Restaurants, Shops, Nightclubs and Amenities.

11

warrenhomes.com

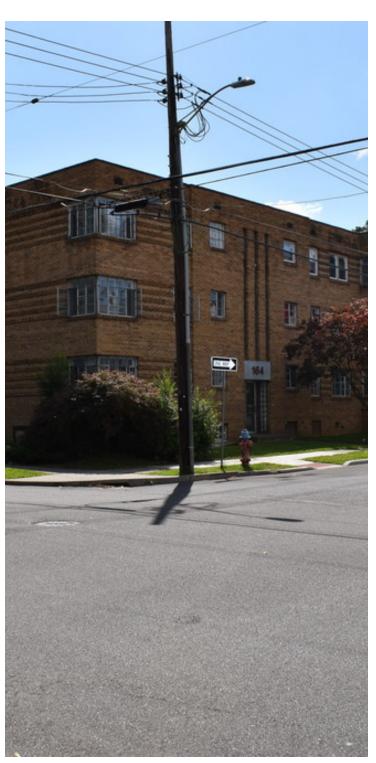


SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

Warren Real Estate // 830 Hanshaw Road, Ithaca, NY 14850 // 607.257.0666

PROPERTY DESCRIPTION



PROPERTY DESCRIPTION

20 Units in one complex. This complex sits on the corner of Chapin and North Street. One block from Main Street. Walking distance to Historic Downtown Binghamton's Restaurants, Shops, Nightclubs and amenities. Near the SUNY Bus line. Centrally located. This is a solid brick building. Large parking lot. This is also a great value add opportunity.

LOCATION DESCRIPTION

This is strategically located on the corner of Chapin and North Street. Just one block from Main Street. Walking distance to Historic Downtown Binghamton's Restaurants, Shops, Nightclubs and amenities. Near the SUNY Bus line. Centrally located.



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

Warren Real Estate

11

830 Hanshaw Road, Ithaca, NY 14850

11

607.257.0666

11

COMPLETE HIGHLIGHTS







LOCATION INFORMATION

| Building Name | 162 Chapin Street Binghamton, NY |
|---------------------|-------------------------------------|
| Street Address | 162 Chapin Street |
| City, State, Zip | Binghamton, NY 13905 |
| County | Broome |
| Market | Binghamton Housing |
| Sub-market | Binghamton Student Housing |
| Cross-Streets | North Street |
| Signal Intersection | No |

BUILDING INFORMATION

| NOI | \$62,528.84 |
|---------------|-------------|
| Cap Rate | 10.17 |
| Occupancy % | 95.0% |
| Tenancy | Multiple |
| Year Built | 1975 |
| Free Standing | No |

PROPERTY HIGHLIGHTS

- 20 Units.
- 95% Occupancy.
- Large Parking Lot.
- · Solid Brick Building.
- Walking distance to SUNY Bus line.
- Walking distance to Historic Downtown Binghamton's Restaurants, Shops, Nightclubs and Amenities.



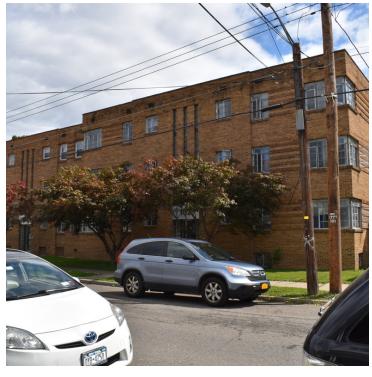
607.621.0439 scottwarrencre@gmail.com

Warren Real Estate

ADDITIONAL PHOTOS









SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

//

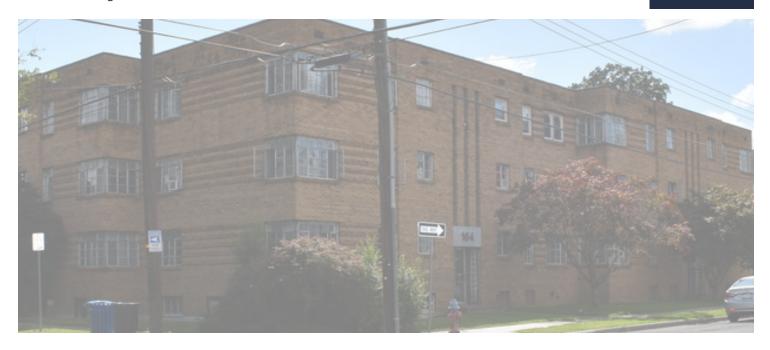
Warren Real Estate

//

607.257.0666

11

warrenhomes.com



LOCATION INFORMATION

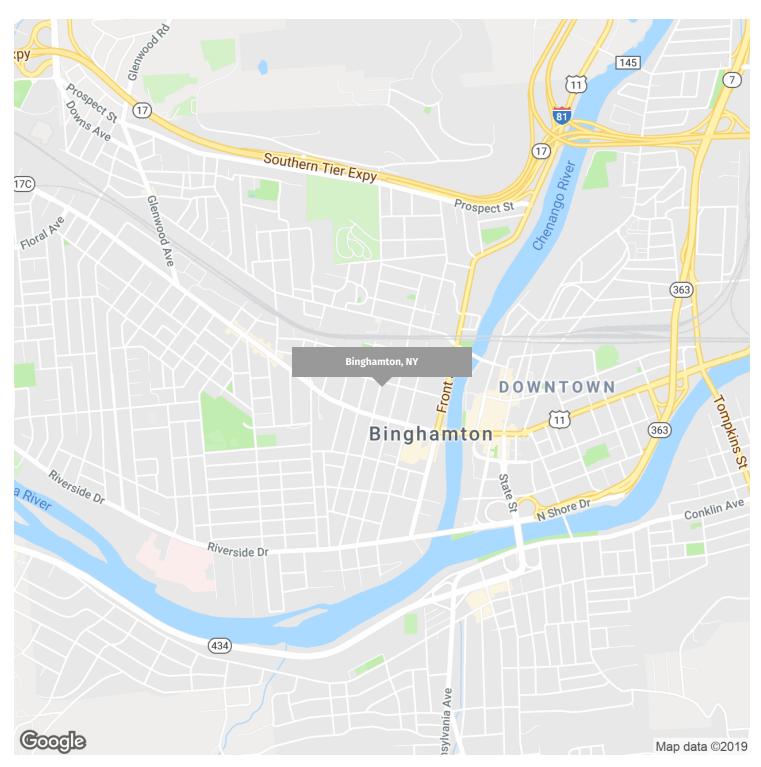




SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

REGIONAL MAP





SCOTT WARREN

607.621.0439

scottwarrencre@gmail.com

Warren Real Estate // 830 Hanshaw Road, Ithaca, NY 14850

11 607.257.0666

warrenhomes.com

11

LOCATION MAPS



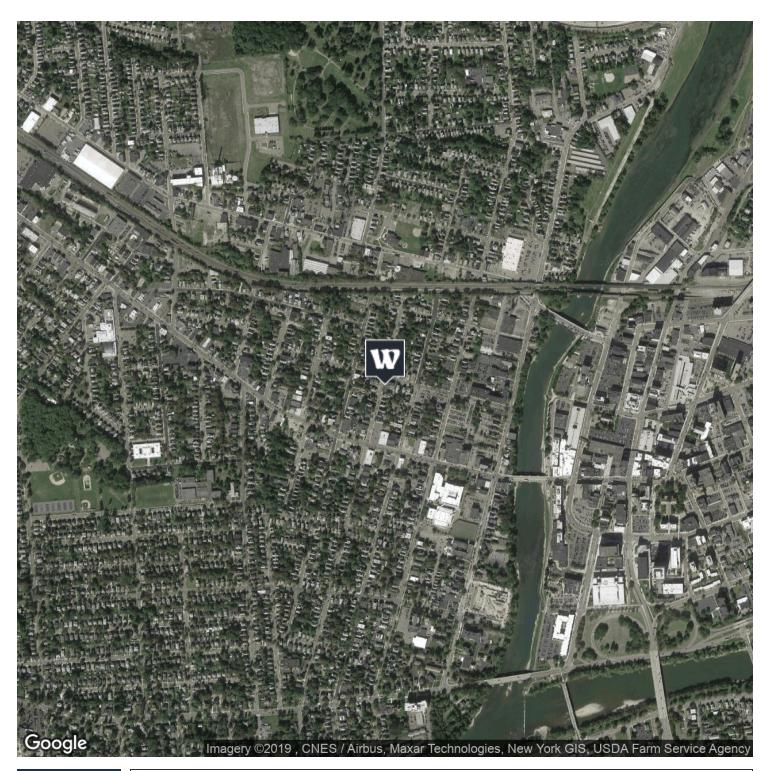


SCOTT WARREN

607.621.0439

scottwarrencre@gmail.com

AERIAL MAPS





SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

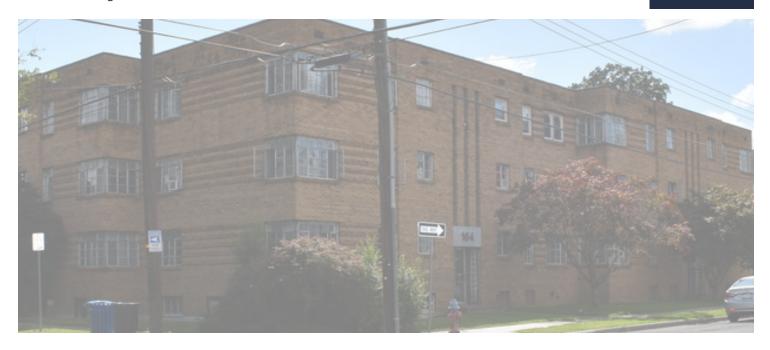
Warren Real Estate // 830 Hanshaw Road, Ithaca, NY 14850

607.257.0666

11

11

warrenhomes.com



FINANCIAL ANALYSIS





SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

FINANCIAL SUMMARY

| INVESTMENT OVERVIEW | 162 CHAPIN STREET BINGHAMTON, NY |
|----------------------------|----------------------------------|
| Price | \$615,000 |
| Price per Unit | \$30,750 |
| GRM | 5.0 |
| CAP Rate | 10.2% |
| Cash-on-Cash Return (yr 1) | 10.17 % |
| Total Return (yr 1) | \$62,528 |
| Debt Coverage Ratio | - |
| OPERATING DATA | 162 CHAPIN STREET BINGHAMTON, NY |
| Gross Scheduled Income | \$122,460 |
| Other Income | - |
| Total Scheduled Income | \$122,460 |
| Vacancy Cost | \$0 |
| Gross Income | \$122,460 |
| Operating Expenses | \$59,931 |
| Net Operating Income | \$62,528 |
| Pre-Tax Cash Flow | \$62,528 |
| FINANCING DATA | 162 CHAPIN STREET BINGHAMTON, NY |
| Down Payment | \$615,000 |
| Loan Amount | - |
| Debt Service | - |
| Debt Service Monthly | - |
| Principal Reduction (yr 1) | - |
| | |



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

INCOME & EXPENSES

| INCOME SUMMARY | 162 CHAPIN STREET BINGHAMTON, NY |
|----------------------|----------------------------------|
| Gross Income | \$122,460 |
| EXPENSE SUMMARY | 162 CHAPIN STREET BINGHAMTON, NY |
| Taxes | \$15,764 |
| Insurance | \$7,224 |
| Water/Sewer | \$10,246 |
| Management Fee | \$9,796 |
| NYSEG | \$15,100 |
| Garbage | \$1,800 |
| Gross Expenses | \$59,931 |
| | |
| Net Operating Income | \$62,528 |



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

11 11 11 Warren Real Estate 830 Hanshaw Road, Ithaca, NY 14850 607.257.0666

RENT ROLL

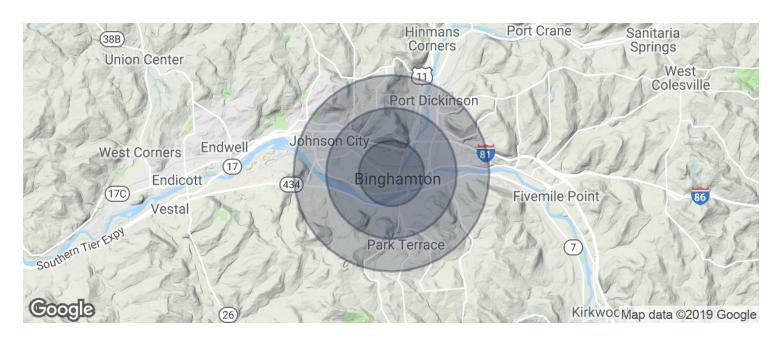
| UNIT NUMBER | UNIT BED | UNIT BATH | CURRENT RENT | MARKET RENT | MARKET RENT/SF |
|-----------------|-------------|--------------|-----------------|----------------|-------------------|
| | 1 | 1 | \$530 | \$600 | |
| | 1 | 1 | \$550 | \$600 | |
| | 1 | 1 | \$550 | \$600 | |
| | 1 | 1 | \$525 | \$600 | |
| | 1 | 1 | \$525 | \$600 | |
| | 1 | 1 | \$575 | \$600 | |
| | 1 | 1 | \$450 | \$600 | |
| | 1 | 1 | \$525 | \$600 | |
| | 1 | 1 | \$500 | \$600 | |
| | 1 | 1 | \$575 | \$600 | |
| | 1 | 1 | \$525 | \$600 | |
| | 1 | 1 | \$525 | \$600 | |
| | 1 | 1 | \$550 | \$600 | |
| | 2 | 1 | \$0 | \$750 | |
| | 2 | 1 | \$550 | \$750 | |
| | 2 | 1 | \$525 | \$750 | |
| | 2 | 1 | \$550 | \$750 | |
| | 2 | 1 | \$600 | \$750 | |
| | 2 | 1 | \$525 | \$750 | |
| | 5 | 1 | \$550 | \$1,500 | |
| Totals/Averages | | | \$10,205 | \$13,800 | |



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

DEMOGRAPHICS MAP & REPORT



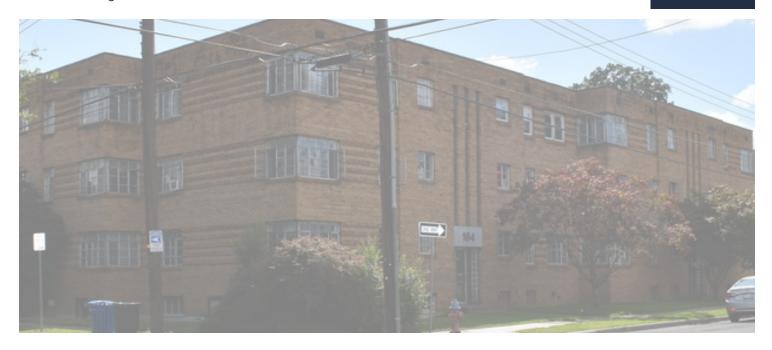
| POPULATION | 1 MILE | 2 MILES | 3 MILES |
|---------------------------------------|---------------------|-----------------------|-------------------|
| Total population | 17,450 | 49,689 | 82,328 |
| Median age | 37.5 | 38.5 | 37.3 |
| Median age (Male) | 32.7 | 35.0 | 34.2 |
| Median age (Female) | 43.3 | 41.8 | 40.3 |
| | | | |
| HOUSEHOLDS & INCOME | 1 MILE | 2 MILES | 3 MILES |
| HOUSEHOLDS & INCOME Total households | 1 MILE 8,252 | 2 MILES 22,604 | 3 MILES 34,872 |
| | | | |
| Total households | 8,252 | 22,604 | 34,872 |

^{*} Demographic data derived from 2010 US Census



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com



ADVISOR BIOS





SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

ADVISOR BIO 1



SCOTT WARREN scottwarrencre@gmail.com **Direct:** 607.621.0439

PROFESSIONAL BACKGROUND

Scott began a financial services career in 1986. He has held a variety of Sales and Marketing positions including: Agent, District Manager, Regional Sales Director responsible for 5 States to a Corporate Executive with Columbian Mutual Life Insurance Company. He then, with his 2 partners, built a National Marketing Organization which operated in all 50 States and had over 7,000 Agents. Since he sold his share of the Marketing Organization Scott became a full time Commercial Realtor. He is a multi-million dollar a year producer. He has earned a Certificate in Commercial Real Estate from Cornell University's SC Johnson School of Business. Scott is also working towards his CCIM designation and has completed coursework in: User Decision Analysis, Market Analysis, Construction cost estimating and scheduling, 1031 tax deferred exchange, Financial Analysis, Negotiations, Creating Reliable valuations, Financial modeling for Real Estate Development and Construction Management and Project Delivery.

Scott has closed Hotels, Banks, Churches, Multi Use Properties, Strip plaza's, Multi-Family Properties and multi-million dollar development projects. Scott is one of the most active Realtors in the Upstate Investment market.

EDUCATION

Bachelor of Science, Industrial Engineering - State University of New York at Binghamton 1985.

MEMBERSHIPS

CCIM **NYSCAR**

WARREN REAL ESTATE

830 Hanshaw Road Ithaca, NY 14850 607.257.0666



SCOTT WARREN

607.621.0439 scottwarrencre@gmail.com

Warren Real Estate

II

830 Hanshaw Road, Ithaca, NY 14850

11

6072570666

11

warrenhomes com